



## The profitable shop-in-shop system!

### Would you like to be part of the GLS Parcel Shop Network?

We work in line with the shop-in-shop concept and in cooperation with experienced business partners. As a service orientated shop you get the opportunity to be part of a new operation expanding our network throughout Ireland, allowing customers both private and commercial to dispatch their parcels domestically and internationally.

### Your benefits as GLS Parcel Shop cooperation partner:

- You provide an additional service to your customers
- You achieve a higher customer retention
- You differentiate yourself from competition
- Your shop is highly frequented
- You gain new customers
- You develop new business and sales areas\*

#### \*Margin

GLS will offer you a profit margin of up to 25% for each parcel.

### Benefits of the GLS Shop concept:

- You cooperate with a strong partner always aiming to optimise business needs
- No investment risk
- No minimum turnover
- Contract without minimum duration





## The profitable shop-in-shop system!

### And this is how it works

**Parcel dispatch quick and easy  
five sizes – five prices!**

At our GLS Parcel Shop, the price is dependent on the size of the parcel, not on the weight. This results in five different price categories: XS,S,M,L and XL.

The different price categories can be easily identified. Using a special tape measure you simply add the lengths of the shortest and longest sides.



### Important qualifications:

- customised opening times
- min. 2m<sup>2</sup> storage
- service orientated

### Interested?

Would you like to know more about your opportunities as a GLS Parcel Shop owner? Please find detailed information on our website [www.gls-parcelshop.ie](http://www.gls-parcelshop.ie).

For further questions or information please contact:

Tele.: +353 1 860 6256

E-Mail: [nina.walter@glS-ireland.com](mailto:nina.walter@glS-ireland.com)